

SCORING GUIDE

Less than 50. Your business, team, department, or organization is doing really well. You probably have a good idea of your strengths and weaknesses and understand how to effectively use them. You probably don't need a coach at this time, unless you scored a '5' on more than 2 items or have a particular situation that you're struggling with.

Between 51 and 80. As you look at your professional life, you're probably quite satisfied with most of it, but there are probably a few areas that you're really frustrated with or procrastinating over. If you, your team, or organization are unable to develop an agreed upon plan of action and then make a commitment to follow through, you should seek out the assistance of a coach from Today's Leadership Coaching.

Between 81 and 110. While there may have been a time when things were going well, that time has passed. More than likely there are several areas where you find yourself and/or your organization struggling with—some may be quite severe. You probably have tried several different strategies without much long-term success. The longer you wait to seek help, the harder it will become and the more resistance you will face.

More than 110. You're really frustrated and possibly even angry over the lack of performance and productivity of your people, as well as the profitability of your department or organization. There are probably several areas you can think of right now that are on the verge of collapse. Major change is needed immediately. Don't hesitate and don't give yourself "time to think about it"—you need to pick up the phone and call us today at 888-588-5891.